



The Evolution of Communication Technologies in Turkey's Modern Economy

Karamelikli Can^a

Abstract

Communication is a process in which a sender transmits a message to a receiver, facilitating the exchange of information, ideas, thoughts, or emotions. This process involves key elements: the sender, who initiates communication; the message, which is conveyed content; the channel, or medium, of delivery; the receiver, who interprets the message; and feedback, ensuring correct understanding. Effective communication is crucial in personal, professional, and organizational settings, enabling collaboration, knowledge sharing, and goal achievement. Communication takes various forms, including verbal, non-verbal, written, and digital, each with advantages and challenges. The chosen method depends on factors like context, audience, and message complexity. External factors, such as cultural differences and language barriers, also influence communication. Miscommunication arises from misunderstandings, making feedback critical for clarity. Technology plays a vital role in modern communication, enabling instant message transmission via emails, instant messaging, video conferencing, and social media. In Turkey's modern economy, communication systems foster growth and global competitiveness. The adoption of advanced technologies enhances efficiency, productivity, and connectivity. This study examines communication tools such as postal services, newspapers, fixed-line telephones, mobile phones, and the internet. Findings indicate an overall increase in communication tool usage, with postal services and fixed-line telephones declining due to digital alternatives. This shift highlights the evolving nature of communication, where digital technologies reshape interactions in business and daily life, positioning Turkey for continued economic growth and adaptation to global technological advancements.

Keywords: Communication Technologies, Digital Transformation, Turkish Economy

JEL Codes: O33, L96, D83

1. INTRODUCTION

It has long been acknowledged that communication plays a central role in the development of economies and societies (Grace et al., 2004). The impact of communication technologies on stimulating development is two-fold. On one hand, they enable countries to accelerate economic growth by modernizing their production systems, improving efficiency, and enhancing global competitiveness. These technologies allow for faster, more efficient information flow, which supports innovation, facilitates international trade, and improves overall productivity. On the other hand, countries that fail to adapt to these new technological systems risk falling behind, as their economic stagnation becomes cumulative and harder to reverse over time (Castells, 1999). This technological lag can widen the development gap between countries that embrace modern communication tools and those that do not, ultimately hindering the latter's ability to compete in an increasingly interconnected global economy. For Turkey, a developing country with aspirations for sustained growth and global integration, it is crucial not to overlook the importance of communication systems. Embracing and investing in modern communication technologies will not only help Turkey stay competitive but also ensure that its industries, businesses, and citizens are equipped to thrive in the digital age. As communication technologies continue to evolve, their strategic use will be vital for driving innovation, economic development, and societal progress in Turkey. Access to information and the ability to utilize it effectively are key factors that empower individuals to take advantage of life's opportunities. In today's globally competitive economy, work increasingly revolves around the efficient use of information to solve complex problems and make informed decisions (Leu et al., 2004). Communication technologies play a critical role not only in professional settings but also in individuals' everyday lives, shaping how people interact, learn, and engage with the world (Imran et al., 2021).

The widespread use of communication tools has become a defining feature of modern society, as these technologies facilitate the flow of information, enabling individuals and businesses to stay connected and informed. It is widely accepted that the extent to which communication technologies are used within a country serves as a key indicator of its level of development. High usage rates of these technologies suggest a society that is better integrated into the global economy, more innovative, and equipped to address the challenges of the modern world. As such, the proliferation of communication technologies is not just a marker of technological progress, but also a vital

^a Faculty of Economics and Administrative Sciences, Cag University, Turkey

contributor to the overall development and well-being of both individuals and nations. Communication technologies play a pivotal role in the functioning and growth of modern economies (Falk and Abler, 1985). These technologies facilitate the seamless exchange of information, drive innovation, and enhance the efficiency of industries by enabling faster decision-making and collaboration. In today's globalized world, they are fundamental in supporting economic activities, improving productivity, and fostering competitiveness across sectors. Without robust communication systems, economies may struggle to integrate into global markets, limiting their potential for growth and development.

Communication, as a structural system, is fundamental to the way individuals and groups share important symbols and ideas, facilitating mutual activities that drive social and economic progress (Birdwhistell, 1970). It encompasses a wide range of processes that allow people to exchange information, build relationships, and coordinate efforts across various domains. To function effectively, a communication system must interconnect all major hubs of social, industrial, commercial, and bureaucratic activity, ensuring seamless interaction between different sectors of society. This interconnectedness is crucial for efficient operations within any modern economy, as it enables businesses, governments, and individuals to stay informed, make decisions quickly, and collaborate effectively (Falk and Abler, 1985). Turkey, today, is acknowledged as one of the most important "emerging markets" in the world, playing an increasingly significant role in the global economy (Burnham, 2007). As an emerging market, Turkey has experienced rapid industrialization and modernization, and communication technologies have become integral to its continued growth and development. The use of modern communication systems is not only a marker of economic maturity but also a necessary tool for sustaining the momentum of economic development. In this respect, it is crucial that Turkey, as a modern economy, adopts and integrates communication technologies across all sectors, from industry and commerce to government and education.

The extensive use of communication systems in Turkey can help bridge gaps between different sectors, fostering innovation, improving productivity, and enhancing global competitiveness. In industries such as manufacturing, technology, and services, effective communication systems enable businesses to respond to market demands more swiftly and efficiently, both domestically and internationally. Furthermore, these systems support the exchange of knowledge and best practices, which are essential for driving innovation and entrepreneurship. This interconnectedness also facilitates Turkey's integration into the global economy, allowing it to compete on a larger scale and attract foreign investment. Moreover, in an era where digital transformation is reshaping industries, communication technologies provide the infrastructure needed to build a knowledge-based economy. Turkey's ability to harness these technologies will be critical in determining its capacity to adapt to global trends, such as the increasing importance of e-commerce, digital services, and the knowledge economy. By leveraging communication tools such as the internet, mobile technologies, and advanced data networks, Turkey can not only enhance its internal economic dynamics but also strengthen its position as a key player in international markets.

In addition, the social implications of modern communication systems are equally important. Communication technologies foster greater inclusivity by connecting people from various regions and backgrounds, enhancing access to information and opportunities. For Turkey, this means not only economic growth but also social cohesion, as citizens across different parts of the country can participate more actively in both the economy and society. Governments, too, can use communication systems to improve public services, enhance transparency, and engage more effectively with their citizens, creating a more responsive and accountable governance structure. As Turkey continues its journey as a prominent emerging market, the adoption and widespread use of communication systems will be a critical factor in its economic and social advancement. These technologies will not only ensure the smooth operation of industries and markets but also enable Turkey to embrace the opportunities of the global digital economy, fostering innovation, inclusivity, and long-term growth. Traditional forms of communication media, such as postal services, telegraphs, and telephone systems, are increasingly being integrated and hybridized with modern, high-capacity computer-based systems (Falk and Abler, 1985). This integration reflects the rapid evolution of communication technologies, as older systems merge with new digital platforms, creating more efficient and versatile communication networks. Media typologies highlight the diverse nature of communication tools, which differ in various aspects such as channel characteristics, social presence, and their uses and gratifications (Hoffman and Novak, 1995). These differences play a significant role in shaping how individuals and organizations utilize media to meet their specific communication needs.

In this study, we examined several communication tools spanning mass media, interpersonal communication, and computer-mediated communication. The tools explored include traditional postal services, print media such as newspapers and magazines, fixed-line telephones, mobile phones, and the internet. These tools represent a broad spectrum of communication technologies, from those rooted in traditional media to more advanced digital platforms. By analyzing these tools, we can better understand the impact of communication technologies on social interaction, information dissemination, and economic activities in a modern context. The study aims to highlight how the evolution of communication technologies has transformed the way individuals and businesses interact. Traditional media, while still relevant in certain contexts, are increasingly being supplemented or replaced by more dynamic and interactive digital tools. For instance, mobile phones and the internet have dramatically expanded the scope of interpersonal and mass communication, enabling instant connectivity and access to information on a global scale.

These newer communication tools offer higher levels of convenience, speed, and interactivity compared to traditional postal or fixed-line services.

Moreover, the hybridization of older communication technologies with modern computer-based systems allows for more robust and integrated communication platforms. For example, postal services are now supported by digital tracking systems, and telephone services have evolved into mobile and internet-based communication solutions, such as VoIP (Voice over Internet Protocol). This convergence of communication tools illustrates the ongoing shift towards a more interconnected and digitally driven communication landscape, where traditional and modern media coexist and complement one another. The communication tools examined in this study, ranging from postal services to internet-based platforms, reflect the broad and evolving nature of media in today's world. The integration of traditional media with modern computer systems is reshaping how individuals and organizations communicate, emphasizing the need to understand the diverse characteristics and uses of each tool within this changing media ecosystem.

In the 1950s, many developing countries began recognizing the importance of enhancing their communication infrastructure, with particular focus on printing, broadcasting, telephone, and telex services. The prevailing belief was that the same technologies that had propelled advanced industrial nations to unprecedented levels of material wealth could similarly drive progress in developing nations (Hamelink, 1997). This optimism was based on the assumption that the adoption of modern communication technologies would enable these countries to boost productivity, foster innovation, and improve overall economic conditions.

As the diffusion of information technologies continues to expand into every aspect of human activity, it is undeniably accelerating changes within economies and societies (Bedia, 1999). Communication technologies such as the internet, mobile phones, and digital media have become essential drivers of modernization, enabling faster information flow, more efficient business operations, and broader access to knowledge. These advancements can lead to significant social and economic development, particularly in areas such as education, healthcare, and commerce. However, this optimistic view may not fully capture the complexity of the relationship between technology diffusion and development. The process has a double effect. On one hand, the spread of communication technologies undoubtedly accelerates societal change and economic growth by providing the tools necessary for modernization. On the other hand, it is important to recognize that changing economies themselves can also act as catalysts for the diffusion of these technologies. As economies grow, their demand for more advanced communication systems increases, further accelerating the adoption and integration of these technologies. In other words, there is a reciprocal relationship between economic development and the diffusion of communication technologies. While technologies can stimulate growth, strong economic foundations and the capacity to absorb new technologies are equally important in ensuring successful adoption. Developing nations that lack the necessary infrastructure, education, and governance may face difficulties in fully realizing the benefits of communication technologies. Therefore, while the diffusion of these technologies is essential for development, it must be supported by broader economic and societal frameworks to ensure sustained progress. While communication technologies have great potential to drive economic and social change, their success in developing countries depends on a combination of factors. The diffusion of technology alone is not enough; economic growth, institutional support, and an environment that fosters innovation are critical for ensuring that these technologies contribute meaningfully to development. This bidirectional relationship between economic change and technological diffusion highlights the importance of a balanced approach to fostering both. The flexibility of the global economy enables the overall system to connect and integrate various components, allowing for a seamless flow of information, goods, and services across borders (Castells, 1999). As a participant in this evolving global economy, Turkey underwent significant economic transformations during the 1980s. This period marked a turning point for the country, as it simultaneously implemented major structural reforms in its economy and restored democratic governance (Öniş and Webb, 1992). These reforms were aimed at modernizing the Turkish economy, making it more efficient, competitive, and integrated into global markets.

One of the critical steps in this transformation was the encouragement of modern telecommunications infrastructure. By focusing on the distribution of advanced telecommunications systems, Turkey sought to improve communication capabilities, both domestically and internationally, thereby supporting its integration into the global economy (Burnham, 2007). These efforts were part of a broader strategy to create a more outward-oriented economy, one that could attract foreign investment, boost exports, and establish stronger trade relations. The economic reforms of the 1980s were successful in making Turkey more efficient and globally competitive. The country, which had previously operated as a relatively closed economy, began to embrace open-market policies. This shift enabled Turkey to reduce trade barriers, liberalize its financial sector, and create a more business-friendly environment for both domestic and international investors (Öniş and Webb, 1992). In essence, the structural reforms implemented during the 1980s played a pivotal role in Turkey's economic evolution. These changes not only modernized its telecommunications and infrastructure but also positioned the country as a more dynamic player in the global economy. By transitioning from a closed economy to one that embraces open-market principles, Turkey paved the way for long-term economic growth, increased foreign direct investment, and stronger global trade partnerships. This period of transformation set the foundation for Turkey's continued integration into the rapidly expanding and

flexible global economy.

Turgut Özal was a pivotal figure in Turkey's shift toward a neo-liberal development model, playing a transformative role in the country's economic and political landscape (Öniş, 2004). Serving first as prime minister from 1983 to 1989 and later as president from 1989 to 1993, Özal was instrumental in shaping the nation's policies during this critical period of reform (Aral, 2010). His leadership focused on advancing three fundamental freedoms: freedom of expression, freedom of religion, and freedom of enterprise (Aral, 2010). These freedoms were central to his vision of modernizing Turkey, both economically and socially.

One of the cornerstones of Özal's reforms was the expansion of telecommunications services, which he recognized as essential for integrating Turkey into the global economy and modernizing its infrastructure. The programs developed under his leadership placed significant emphasis on building and enhancing telecommunications networks, a strategic move aimed at fostering greater connectivity and efficiency within the country (Wolcott and Cagiltay, 2001). By improving communication systems, Özal aimed to boost economic growth and enable Turkish businesses to compete more effectively on the global stage. The emphasis on these three fundamental freedoms—expression, religion, and enterprise—facilitated the more effective use of communication technologies. Freedom of expression, in particular, allowed for a more open exchange of ideas and information, while freedom of enterprise encouraged innovation and investment in sectors like telecommunications. These freedoms created an environment conducive to technological advancement, enabling Turkey to harness the benefits of modern communication tools and systems, which were vital for economic expansion and global engagement.

In sum, Turgut Özal's leadership was instrumental in transitioning Turkey to a neo-liberal model, promoting not only economic liberalization but also greater individual freedoms. His focus on expanding telecommunications infrastructure and advocating for fundamental rights set the stage for the more widespread and effective use of communication technologies in Turkey, helping to drive the country's modernization and integration into the global economy. In sum, globalization represents a new historical reality that is driven and shaped by the powerful medium of emerging information and communication technologies (Castells, 1999). These technologies have revolutionized the way economies, societies, and cultures interact on a global scale. In this study, we examine the period beginning with Turgut Özal's introduction of open-economy policies in 1983 to the present. Özal's reforms marked a significant shift in Turkey's economic trajectory, opening the country to global markets and fostering an environment where communication technologies played a central role in modernization and development. This period serves as a critical backdrop for understanding Turkey's integration into the global economy and its adoption of advanced communication technologies.

2. FINDINGS AND DISCUSSION

Newspapers, as a form of mass media, are publications that appear regularly and frequently, providing news and updates on a broad range of current events. The earliest form of the modern newspaper is believed to have originated in sixteenth-century Venice, where handwritten news sheets circulated widely to inform the public. In Turkey, political unrest prior to 1983 had a significant negative impact on the printed media, restricting freedom of the press and limiting the growth of newspapers and magazines. However, with the country's shift towards greater integration into the global economy in 1983, under the leadership of Turgut Özal, there was a renewed emphasis on press freedom. This marked a turning point for Turkey, as greater importance was placed on allowing a free and independent media to flourish. As a result, the total number of newspapers and magazines in the country increased, reflecting the nation's commitment to openness and its efforts to align with international standards of freedom of expression. This development contributed to a more dynamic and diverse media landscape in Turkey, enabling greater access to information and broader public discourse.

The data obtained from TUIK, which ended in 2005, indicates that the number of newspapers and magazines in Turkey followed a relatively constant trend until the early 2000s. It is believed that the total number of print media outlets began to increase after the 2000s, a period marked by economic stabilization and growth. This suggests that improved economic conditions provided a favorable environment for the expansion of the print media sector. Postal services, historically, were government monopolies from their inception, as seen in France in the 1620s (Falk and Abler, 1985). Turkey's own postal system, established in 1840 as the official Post Office, underwent significant changes, culminating in its privatization in 2005. This shift reflects broader global trends of liberalizing state-controlled services to enhance efficiency and innovation. The decline in traditional postal services, however, can largely be attributed to the introduction of new technologies in Turkey, such as mobile phones and the internet, which offered faster and more convenient methods of communication. Despite this, postal services in Turkey saw an upward trend after 2001. This growth is likely due to the diversification of services provided by PTT (The General Directorate of Post and Telegraph Organization). By offering a wider range of services, including banking and logistical operations, PTT managed to adapt to the changing technological landscape and maintain relevance in an era increasingly dominated by digital communication. This adaptability allowed postal services to regain some of their importance, even as new technologies became more prevalent.

Telephones have a long history of proving their utility, particularly in developing countries, where they have played a crucial role in connecting communities and fostering economic development (Kenny, 2002). Recent econometric

studies further suggest that the extent of telecommunications infrastructure is linked to economic growth, highlighting the importance of this sector in supporting broader development goals (Grace et al., 2004). In Turkey, the first telephone exchange was established in 1909, marking the country's initial step toward building its telecommunications infrastructure. However, the expansion of this infrastructure progressed slowly over the following decades, reflecting the challenges of modernizing communication systems during that period (Wolcott and Cagiltay, 2001). Despite these initial hurdles, the foundation was laid for more rapid advancements in the years to come. The concept of mobile phones, or "cell phones," was introduced in the late 1940s in the United Kingdom and the U.S.A., laying the groundwork for the wireless communication revolution (www.miah-telecom.co.uk). Over time, mobile phones have evolved dramatically. Today's devices are small enough to fit in a pocket, yet powerful enough to access the internet, send emails, and perform a wide range of tasks previously unimaginable (www.miah-telecom.co.uk). This combination of portability and functionality has made mobile phones highly adaptable and suitable for widespread use, particularly in developing regions where fixed-line infrastructure is less established.

The widespread adoption of mobile phones in Turkey, as in many other countries, reflects the global shift toward more flexible and accessible communication technologies. The ease of use, along with their ability to connect people across vast distances instantly, has made mobile phones an indispensable tool in both personal and professional life. As mobile technology continues to evolve, it is poised to further enhance connectivity and support economic growth in Turkey and beyond. The technology of mobile phones in Turkey has been rapidly adopted not only by the affluent but also by the middle and lower-middle classes, reflecting its widespread appeal and accessibility (Celik, 2011). The substantial growth of mobile phone subscribers began in the late 1990s, as mobile communication became an integral part of daily life (Burnham, 2007). The introduction of GSM-based mobile communication services in Turkey started with Turkcell, the country's first GSM operator, which was founded in 1994. However, the earliest available data on GSM usage in Turkey dates back to 1996, marking the beginning of Turkey's mobile communication era. Between 1999 and 2004, it is assumed that growth in fixed-line telephony stagnated, largely due to the widespread adoption of mobile phones. As mobile phones became more popular, they offered a more flexible and convenient alternative to fixed-line telephones, leading to a shift in consumer preferences. The increasing competition in the mobile phone sector, combined with decreasing prices, further contributed to this trend. As a result, the number of fixed-line telephone subscribers began to decline as people increasingly opted for mobile solutions. Turk Telekom, the state-owned provider of fixed-line services, was slow to embrace competition from the private sector, which likely exacerbated the decline in fixed-line subscriptions. The availability of more affordable and accessible mobile alternatives accelerated this shift, as consumers increasingly favored non-fixed telephones for both personal and professional communication needs. This decline in fixed-line services illustrates the broader global trend of mobile technology overtaking traditional landline services, as mobile phones offered greater convenience, flexibility, and affordability.

The number of GSM subscribers in Turkey experienced a slight decrease in 2009, breaking the continuous growth trend observed in previous years. While the decline was not significant in terms of numerical data, it did interrupt the otherwise steady increase in GSM subscriptions. One likely explanation for this decrease is the introduction of the number portability system within the GSM sector. This system allowed individuals to retain their phone numbers while switching carriers, leading many users, who previously owned multiple GSM cards, to cancel some of their subscriptions and consolidate usage under a single card. Another contributing factor to the reduction in subscriptions is the introduction of more affordable, all-inclusive tariffs by GSM operators. These competitive pricing strategies, which offered lower rates for calls across all networks, reduced the need for individuals to maintain multiple subscriptions with different operators. As a result, many subscribers opted to streamline their mobile usage by canceling additional GSM cards, further contributing to the slight decrease in overall subscriber numbers in 2009. Despite this temporary dip, the GSM sector remained robust, adapting to new consumer behaviors and market conditions driven by number portability and competitive pricing.

The global economy is transitioning into a "digital age," where information has emerged as the primary resource for economic development (Grace et al., 2004). In this new era, the most critical organizational form is networking. A network, at its core, consists of interconnected nodes, functioning without a centralized hub. The relationships between these nodes are essential for the circulation of key resources—such as money, information, technology, images, goods, services, and people—throughout the network, enabling efficient and seamless exchanges across various sectors (Castells, 1999). The development of computer and telecommunications technologies, which began to integrate in the 1950s, played a crucial role in shaping these networks. The linking of computers to one another and to terminals created vast systems of communication that allowed for the efficient transfer of data. This integration of technologies gave rise to networks that quickly found widespread application in various industries and sectors, driven by a series of technological advances that significantly enhanced the capacity, accessibility, and compatibility of computing and telecommunication facilities (Hamelink, 1997).

As networks expanded and improved, they became vital for the functioning of modern economies, supporting everything from global finance and trade to media and communication. The digital age has amplified the importance of these networks, as businesses and governments increasingly rely on interconnected systems to drive innovation, improve efficiency, and facilitate global collaboration. The integration of digital technologies into economic and

social systems underscores the fundamental role that networks play in shaping the contemporary global economy, where access to information and the ability to process it efficiently are paramount for success. The invention of the first microprocessor by Intel in 1971, followed by the marketing of the first microprocessor-based computer just four years later, is often regarded as the dawn of the digital age (Hamelink, 1997). This technological milestone set the stage for the rapid evolution of computing and the subsequent development of the Internet—a global network of computers that enables the exchange of vast amounts of information (www.unctad.org). One of the most significant developments within the Internet was the creation of the World Wide Web (WWW), an Internet-based information platform initiated at CERN in Geneva, Switzerland (Hoffman and Novak, 1995). The Web transformed how individuals access and share information, offering unprecedented opportunities for communication and data exchange.

The rise of the Internet was not an isolated or accidental event; it emerged as a response to the evolving needs of the modern workplace and other social institutions (Leu et al., 2004). These new information and communication technologies enable users to identify important problems, gather relevant information quickly, evaluate that information, synthesize it into solutions, and communicate those solutions effectively (Leu et al., 2004). The Internet also replicates many traditional communication tools, allowing users to send emails, make phone calls, and read newspapers. Moreover, it introduced advanced capabilities such as video conferencing, which became widely used even before the advent of 3G technology in the GSM sector. In Turkey, where video calls through GSM networks have remained relatively expensive, the Internet has become the preferred platform for video communication. Turkey's connection to the global Internet began in 1986 with the establishment of BITNET between Ege University in Izmir and the European Academic and Research Network (EARN) via Pisa, Italy (Wolcott and Cagiltay, 2001). Until 2002, Turkey primarily relied on dial-up connections, but the introduction of ADSL (asymmetric digital subscriber line) in that year marked a significant improvement in internet speeds and accessibility. As a result, the data for this study, covering the period from 2002 to 2010, reflects the transformative impact of ADSL and the increasing use of the Internet in Turkey. A notable relative decrease in internet usage occurred in 2008, likely due to the global economic crisis, which disrupted various industries and consumer spending habits. Another possible contributing factor to this decline is the emergence of new technologies, such as mobile internet connections offered by GSM operators. As mobile internet became more accessible and affordable, some users may have shifted from traditional broadband services to mobile-based internet access, contributing to the dip in usage data. This transition illustrates the dynamic nature of technology adoption and the ongoing evolution of communication platforms in Turkey and around the world.

3. CONCLUSIONS

The passage of telecommunications liberalization laws in 2000, which aimed to open up markets to competition and establish an independent regulatory body for the telecommunications sector, significantly enhanced the effectiveness of communication tools in Turkey (Burnham, 2007). These regulations facilitated a more competitive market environment, encouraging innovation, improving service quality, and lowering costs for consumers. By creating a regulatory framework that promoted competition, Turkey's telecommunications industry was able to expand more rapidly, leading to the broader adoption of modern communication technologies such as mobile phones, internet services, and advanced telecommunication infrastructure. The introduction of competition in the sector reduced the monopoly of state-owned entities, fostering more dynamic growth and encouraging private investment in telecommunications infrastructure. This shift also played a crucial role in enhancing accessibility and the availability of diverse communication services, ultimately benefiting both individuals and businesses by providing more options and better services at competitive prices. The reforms marked a pivotal moment in Turkey's transition toward a more connected and technologically advanced society, aligning the country more closely with global trends in telecommunications. The data examined in this study, which includes newspapers and magazines, postal services, fixed-line telephones, mobile phones, and the internet, indicate a general increase in the usage of these communication tools over the related periods. However, it is important to note that the economic crisis of 2008 had a notable impact on the usage of all communication tools. The observed decline in that year is likely attributed to the economic downturn, which affected consumer spending and, consequently, the adoption and use of communication technologies. Additionally, we consider that all the communication tools studied in this research influence the diffusion of one another. The introduction and growth of newer technologies, such as mobile phones and the internet, likely affected the use of more traditional forms of communication, such as fixed-line telephones and postal services. As newer, more efficient technologies became widely available, consumers shifted towards these alternatives, further accelerating their diffusion. This interconnectedness suggests that advancements in one communication tool can either complement or reduce reliance on others, reflecting the dynamic nature of the communication landscape.

REFERENCES

- Aral, B. (2010). Dispensing with tradition? Turkish politics and international society during the Özal decade (1983-93). *Middle Eastern Studies*, 37(1), 72-88.

- Bedia, A. S. (1999). The role of information and communication technologies in economic development – A partial survey. *Discussion Papers of Development Policy No.7*, ZEF Bonn.
- Birdwhistell, R. L. (1970). *Kinesics and context: Essays on body-motion communication*. USA: Penguin Books.
- Burnham, J. B. (2007). Telecommunications policy in Turkey: Dismantling barriers to growth. *Telecommunications Policy*, 31, 197-208.
- Castells, M. (1999). Information technology, globalization, and social development. *UNRISD Discussion Paper No. 114*, 1-23.
- Celik, B. (2011). Cellular telephony in Turkey: A technology of self-produced modernity. *European Journal of Cultural Studies*, 14(2), 147-161.
- Falk, T., & Abler, R. (1985). Intercommunications technologies: The development of postal services in Sweden. *Geografiska Annaler*, 67, 21-28.
- Grace, J., Kenny, C., Qiang, C. Z., Liu, J., & Reynolds, T. (2004). Information and communication technologies and broad-based development: A partial review of the evidence. *World Bank Working Paper No. 12*.
- Hamelink, C. J. (1997). New information and communication technologies, social development, and cultural change. *United Nations Research Institute for Social Development No. 86*.
- Hoffman, D. L., & Novak, T. P. (1995). Marketing in hypermedia CMEs: Conceptual foundations. *Journal of Marketing*, 60(3), 50-66.
- Imran, C. A. B., Shakir, M. K., & Qureshi, M. A. B. (2021). Regulatory Perspectives on AI in Autonomous Vehicles Global Approaches and Challenges. *The Asian Bulletin of Green Management and Circular Economy*, 1(1), 62–74.
- Kenny, C. (2002). Information and communication technologies for direct poverty alleviation: Costs and benefits. *Development Policy Review*, 20(2), 141-157.
- Leu, D. J., Kinzer, C. K., Coiro, J. L., & Cammack, D. W. (2004). Toward a theory of new literacies emerging from the Internet and other information and communication technologies. In R. B. Ruddell & N. Unrau (Eds.), *Theoretical models and processes of reading* (5th ed.). International Reading Association: Newark, DE.
- Öniş, Z. (2004). Turgut Özal and his economic legacy: Turkish neoliberalism in critical perspective. *Middle Eastern Studies*, 40(4), 113-134.
- Öniş, Z., & Webb, S. B. (1992). Political economy of policy reform in Turkey in the 1980s. *Policy Research Dissemination Center Working Papers WPS 1059*.
- Wolcott, P., & Cagiltay, K. (2001). Political economy of policy reform in Turkey in the 1980s. *The Information Society*, 17, 133-141.